

SALES NAVIGATOR, la
puissante version de
LinkedIn pour les
vrais professionnels
de la vente.





Je VOUS ouvre l'accès
à VOTRE nouvelle
clientèle 

#développementdesaffaires



Dave CAMERON · 1st

Coach 🚀 Développement des affaires | 🎯 Spécialisé en réseautage | 🔑 J'ouvre l'accès à une nouvelle clientèle aux leaders et PME avec une équipe de vente commerciale B2B | Top 1% | 24K #coaching #formation #conférence

Talks about #vente, #commercial, #networking, #réseautage, and #développementdesaffaires

Laval, Quebec, Canada · [Contact info](#)

24,844 followers · [500+ connections](#)



Marco Berube , David Chabot, and 1,215 other mutual connections

[Message](#)

[Save in Sales Navigator](#)

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Providing services

Business Consulting, Corporate Training, Training, Executive Coaching, Negotiation, Advertising, Leadership ...

[Show details](#)

 Cameron Accès Clients

 Université Laval

Search

Lead filters +

Account filters +

Saved searches Personas

Highlights for you

Previous Next



Danone activity has been trending.

Food and Beverage Manufacturing · 60K+ employees on LinkedIn

Danone is being mentioned in the news more than usual.

View decision makers

Star account

All alerts

Bookmarked alerts (0)

Search for saved account and lead alerts

Sorted by: Relevance

New

Filter by:

Accounts

Account list

Leads

Lead list



Yoss Leclerc shared a post

international Harbour Masters Association - President

6 hours

I am eagerly anticipating the opportunity to speak at the prestigious...



View



Book of business

Select an account list as your book of business

Clients (6)

There is not enough data to generate insights for the selected account list.

View account list

Personas

Identify leads that match your ideal buyer by defining your personas.

Propriétaire-Dirigeant Updated: 12/13/2022

Edit

Seniority level: CXO, Owner / Partner;
Current job title: Associate, President,...
Region: Quebec, Canada;



998 persona leads

In your saved accounts

Show all 2 personas

Lead filters + Account filters +

Saved searches Personas

for you < Previous Next >

Activity has been trending. Beverage Manufacturing - 60K+ employees on LinkedIn is being mentioned in the news more than usual.

View decision makers Star account

Bookmarked alerts (0)

Selected account and lead alerts Sorted by: Relevance

Accounts Account list Leads Lead list

Rowbottom shared a post View

ou all for the Birthday Love! I edited this video highlightin...

lassen shared a post View

on training, the application of #artificialintelligence is still ver...

aladin AI Artificial intelligence in Aviation Market size to grow by ... www.prnewswire.com

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997 persona leads In your saved accounts

Show all 2 personas

My priority accounts



City of Chandler, Arizona

Government Administration - \$50M - \$100M in revenue Chandler, Arizona, United States

NEW DECISION MAKERS

EMPLOYEES

Chat with us



Personas



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Propriétaire-Dirigeant Updated: 12/13/2022

[Edit](#)

Seniority level: CXO, Owner / Partner;
Current job title: Associate, President, Chief Executive Officer;
Region: Quebec, Canada;



998 persona leads

In your saved accounts

Expand your persona definition
to show account growth.

▼ 0%

VP Marketing-Vente Updated: 12/13/2022

[Edit](#)

Function: Business Development, Sales, Marketing;
Seniority level: Vice President, Director;
Current job title: Vice President Marketing, Vice President of Sales,...
Region: Greater Montreal Metropolitan Area,...



103 persona leads

In your saved accounts

Expand your persona definition
to show account growth.

▼ 0%

[Create a new persona](#) +



Search

Lead filters +

Account filters +

Saved searches Personas

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Shay Rowbottom shared a post

Shay Rowbottom Marketing · CEO

3 hours

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Adolfo Klassen shared a post

Paladin AI · Co-Founder and CEO

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Paladin AI

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EMPLOYE

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Account filters +

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997 perso

In your save

Show all 2 personas

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NEW DECISION MAKERS

EMPLOY

Lead Account < Collapse

Company	Personal
Company headcount +	Connection +
Current company +	Geography +
Past company +	Industry +
Company type +	Years of experience +
Company headquarters location +	Connections of +
	Groups +
	First name +
	Last name +
	Profile language +
	TeamLink connections of +
	School +

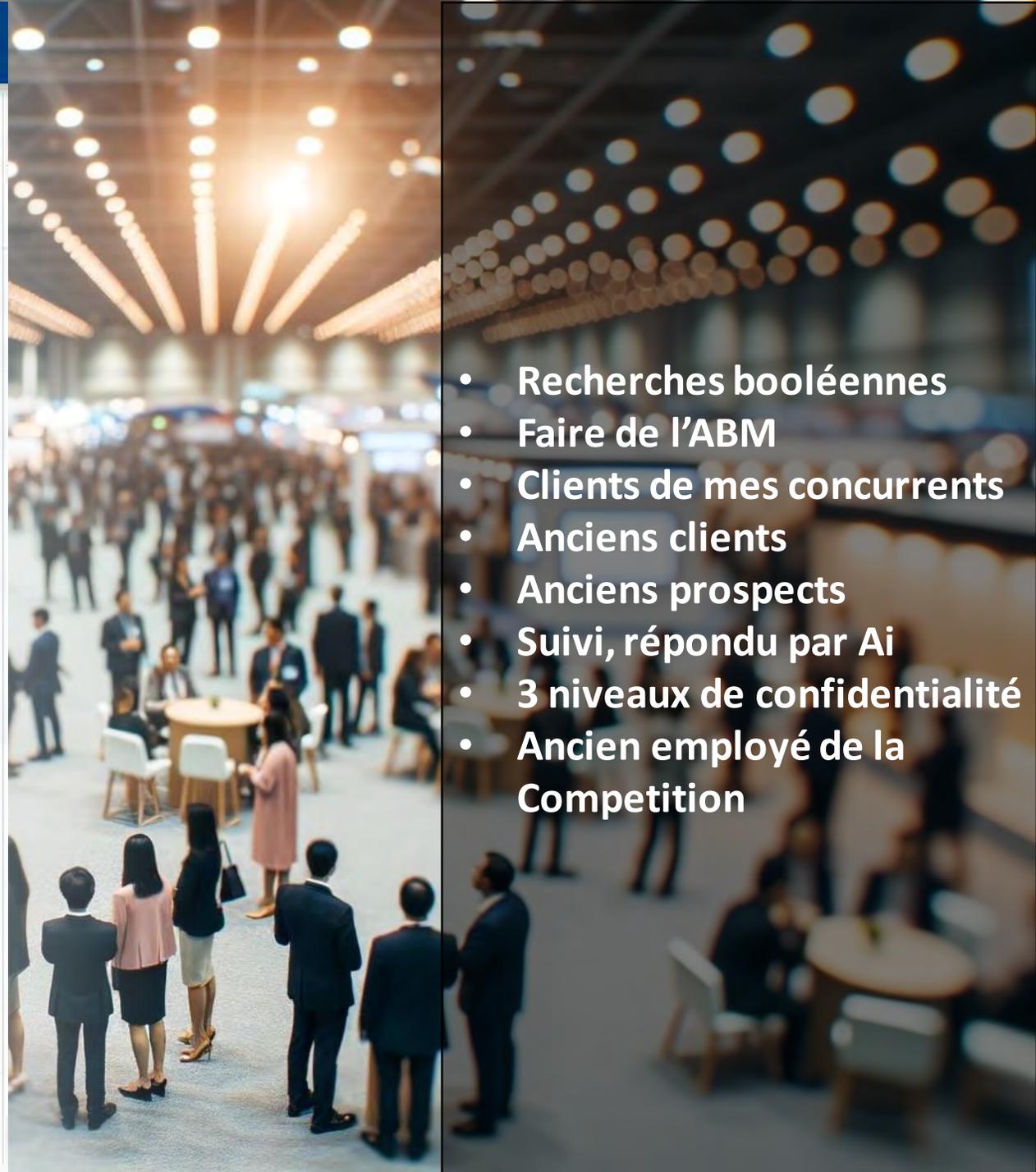
Role	Workflow
Current job title +	
Past job title +	
Function +	
Seniority level +	
Years in current company +	
Years in current position +	

Share search

Pin filters



Clear all



- Recherches booléennes
- Faire de l'ABM
- Clients de mes concurrents
- Anciens clients
- Anciens prospects
- Suivi, répondu par Ai
- 3 niveaux de confidentialité
- Ancien employé de la Competition

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NEW DECISION MAKERS

EMPLOYEES



Saved searches ✕

You will receive weekly emails about new results for each search.

Lead

Account

Parks & recreation, 201-500, 501-1000, 10...

364 new results since 10/4/2023

Keywords: Parks & recreation

Company headcount: 201-500, 501-1000, 1,001-5,000

Company type: Government Agency

Seniority level: Senior

[+1 more filter](#)

Parks & recreation

453 new results since 10/4/2023

Keywords: Parks & recreation

mayor, 201-500, 501-1000, 1001-5000, Ma...

223 new results since 9/27/2023

Keywords: mayor

Company headcount: 201-500, 501-1000, 1,001-5,000

Current job title: Mayor, Deputy Mayor

Region: North America

Government Agency, Landscape Architect

168 new results since 9/27/2023

Company type: Government Agency

Current job title: Landscape Architect

mayor, Mayor, Deputy Mayor, North America

524 new results since 9/27/2023

Keywords: mayor

Current job title: Mayor, Deputy Mayor

Region: North America

NRPA, Community and Social Services, Op...

Lead lists

Name 

Leads

Recommended Leads **System generated**

 100

New Executives at Saved Accounts **System generated**

 23

Recently Accepted Connections and InMails **System generated**

 9

Influencers LinkedIn

 13

Vortex

 2

Liste des contacts à demander à Serge

 2

Client

 27

Institut de Leadership

 362

Saved on LinkedIn.com

--

Prospects locaux

 3

Company attributes

Annual revenue	+
Company headcount	+
Company headcount growth	+
Headquarters location	+
Industry	+
Number of followers	+
Department headcount	+
Department headcount growth	+
Fortune	+
Technologies used	+

Spotlights

Job opportunities	+
Recent activities	+
Connection New	+

Workflow

Companies in CRM	+
To enable filter, upgrade contract	
Saved accounts	+
Account lists New	+





Saved searches ✕

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Lead

Account

stamping, 11-50, 51-200, Michigan, United ...

1 new result since 9/16/2023

Keywords: stamping
Annual revenue: \$10million - \$50million
Company headcount: 11-50, 51-200
Region: Illinois, Massachusetts, Ohio +9

entreprise cibles de la Rive-Sud

7 new results since 4/4/2023

Company headcount: 51-200
Region: Boucherville, Sainte-Julie, Beloeil +8
Industry: Manufacturing, Machinery Manufacturing, Transportation Equipment Ma...

la direction a changé

122 new results since 2/22/2023

Company headcount: 11-50, 51-200, 201-500
Region: Quebec
Industry: Manufacturing, Agriculture, Construction, Mining Machinery Manufact... +1
Recent activities: Senior leadership changes in last 3 months

Manufacturier Montreal

388 new results since 12/13/2022

Annual revenue: \$2.5million - \$50million
Region: Greater Montreal Metropolitan Area
Industry: Construction, Appliances, Electrical, and Electronics Manufacturing

Search [Lead filters +] [Account filters +] Saved searches Personas

Your accounts

Account list AQT (4)

Accounts with recent changes (0) Based on changes in last 7 days

- Filter companies All Starred Growth alerts Risk alerts

Table with columns: Company, Connection paths, Alerts. Rows include AtmanCo, JOVACO Solutions Inc., Micro Logic, and Québeccom.

Recommendations

- Anaïs Pilon-Labbé - 2nd degree connection
Khaled Ghamraoui - 3rd degree connection
Jean-Philippe Michaud - 4th degree connection
Jérémie Brisset des Noies - 5th degree connection

Search

Lead filters +

Account filters +

Saved searches Personas

AtmanCo
Human Resources

People Insights Alerts

1 List

Visit website

☆ ...

AtmanCo Relationship ... (5)

List Map

Share ...

Search leads by name

Saved leads at AtmanCo

Add or drag saved leads to the map

Michel Guay 2nd
Founder and CEO [Add](#)

Recommended leads to add

Lead will be also saved after adding to the map

Anaïs Pilon-L... 2nd
Experte-conseil et di... [Add](#)

Meriam Aziz 2nd
Gestionnaire des op... [Add](#)

Martine Giroux 2nd
Directrice du dével... [Added](#)

[See more in Relationship explorer](#)

Evaluator
 Peter Ferreira
Sales Director, North America
No highlights right now

Evaluator
 Anne-Marie Boutin
Director of Marketing
No highlights right now

Decision maker
 Marie-Christine Dro...
CEO
No highlights right now

Champion
 Ilias belarbi
Partner
Recently posted on LinkedIn

Influencer
 Martine Giroux
Directrice du développem...
No highlights right now

Zoom
50% 100%

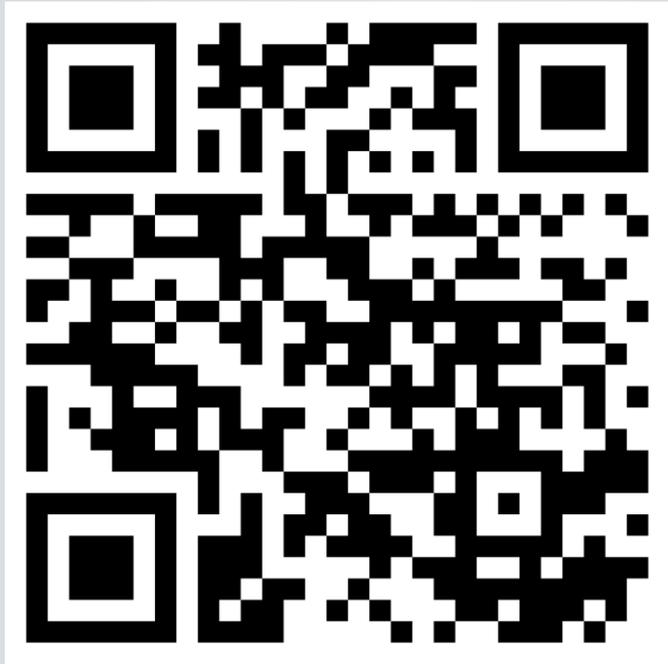
Chat with us



Alain Theriault MBA

Aider les PME B2B avec leurs stratégies et tactiques marketing afin qu'elles soient reconnues et crédibles....





 exob2b

The logo for 'exob2b' features a stylized blue circular icon on the left, composed of two curved segments. To its right, the text 'exob2b' is written in a clean, blue, sans-serif font.